



State of California
Employment Training Panel

Training Proposal for:

Kokatat Inc.

Agreement Type: \$75,000 or Less

Agreement Number: ET09-0317

Panel Meeting of: **October 17, 2008**

ETP Regional Office: **Sacramento**

Analyst: J. Sakamoto

CONTRACTOR:

- Type of Industry: Manufacturing:
Priority Industry: ☒ Yes ☐ No
- Contractor's # of Full-Time Employees
 - California: 124
 - Worldwide: 125
 - Number to be trained: 36
- Manager/Supervisor: 17%
- Turnover Rate: 15%
- Repeat Contractor: ☐ Yes ☒ No
- Substantial Contribution: ☐ Yes ☒ No

CONTRACT:

- Training Project Profile: Priority/Retrainee
- ETP Funding Amount: \$44,064
- In Kind Contribution: \$55,000
- Average Cost per Trainee: \$1,224
- Post Retention Wage: \$12.85
- Health Benefits: \$.85 per hour
- Occupations to be Trained: Administrative Staff, Leads, Managers, Project Managers, Production Staff

- Training Menu:
 - ☒ Business skills
 - ☐ Commercial skills
 - ☒ Computer skills
 - ☒ Cont. Improvement
 - ☐ Literacy skills
 - ☒ Management skills
 - ☒ Manufacturing skills
 - ☐ Other:
- Advanced Technology: ☐ Yes ☒ No
- Range of Hours: 24 - 200 Weighted Average: 68
- Multiple Job Numbers: ☐ Yes ☒ No
- County(ies) Served: Humboldt
- Union Representation: ☐ Yes ☒ No
- Subcontractor: To Be Determined
- Third Party Services: To Be Determined

INTRODUCTION

Located on the northern California coastline, Kokatat Inc. (Kokatat) manufactures the industry's most extensive line of water sportswear such as life jackets, pants, life vests, and dry suits. Founded in 1971, Kokatat specializes in recreational outdoor attire designed specifically for paddlers. Other products include dry suits/protective clothing and bio-chemical protective clothing for the military/government such as the U.S. Coast Guard.

ETP funding will allow the company the ability to provide a structured, company-wide training program to teach its frontline workforce the skills needed to become a high performance workplace.

RECOMMENDATION

For the reasons set forth above, staff recommends approval of this proposal.